

REP HEADLINE# 6375010  
 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$  
 REP: TEL# 703-516-9399 FAX# 703-516-9680  
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
 ORDER WORKSHEET HARRIS REPORT FROM REP OCT24/12 16.51  
 \*\*\*CHANGES\*\*\* \*\* WFSB-TV \*\*\*

ADV # \_\_\_\_\_ ADV. NAME ISS/MAJORITY PAC REP. # \_\_\_\_\_ OFF. # \_\_\_\_\_ SALESMAN # \_\_\_\_\_  
 AGY # \_\_\_\_\_ AGY. NAME WATERFRONT STRATEGIES BUYER NAME SPENCER WOOD  
 3050 K ST NW, SALES PRSN WA- HEATHER UTTLEY (H)  
 WASHINGTON, DC 20007

ORDER # \_\_\_\_\_ CONTRACT # 6375010 CLASS: NATL. LOCAL REGIONAL  
 PRDCT MAJORITY PAC \*GFSB\* EST# \_\_\_\_\_ COMMENTS: (LINE, ORDER, INVOICE)  
 FLIGHT DATES OCT16/12 OCT29/12 WK-2  
 CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE OCT24/12 16.51

REP: REVISED ORDER  
 LN 29 REMOVED 1 SPOT  
 ADDED LN 33  
 TTL SAME  
 PLS CFM  
 THANKS, MIKE FOR HEATHER

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
 MAJORITY PAC \*GFSB\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
29	S		1100P-1135P	30		\$65.00	10/16	10/21	4		TU-SU	4
PROGRAM : LATE NEWS												
CON COM1: LATE NEWS												
33	A		1100P-1135P	30		\$65.00	10/25	10/28	1		TH-SU	1
PROGRAM : NEWS												
CON COM1: NEWS												
OCT/12			\$7,665.00	NOV/12		\$155.00						
										CONTRACT TOTAL		\$7,820.00
										TOTAL SPOTS		99

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ORDER WORKSHEET

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HARRIS REPORT FROM REP

\*\*CHANGES\*\*

OCT24/12 16.51

\*\*\* WFSB-TV \*\*\*

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL: SPTS:
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MARKET TOTALS \$34,000

WFSB 23%

WTNH 47%

WVIT 18%

WTIC 10%

WCTX 0%

WCCT 1%

WHPX 0%

ACCURATE SHARES.

GFSB LISTED AS CABL

SVC- NSI

DEMOS- RA35+\*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE



WFSB Fairfield County  
333 Capital Blvd  
Rocky Hill, CT 06067  
(860)728-3333

# CONTRACT

<u>Contract / Revision</u> 498650 /		<u>Alt Order #</u> 06375010
<u>Product</u> MAJORITY PAC *GFSB*		
<u>Contract Dates</u> 10/16/12 - 10/29/12		<u>Estimate #</u>
<u>Advertiser</u> Majority PAC		<u>Original Date / Revision</u> 10/24/12 / 10/24/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> GFSB	<u>Account Executive</u> Heather Uttley	<u>Sales Office</u> HRP-WASHINGTON
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Waterfront Strategies  
1010 Wisconsin Ave, NW  
#800  
Washington, DC 20007

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Type	Spots	Amount
1	GFSB	10/16/12	10/19/12	6AM-6:30AM Eyewitness News	6AM-6:30AM		:30			NM	4	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$50.00			
2	GFSB	10/22/12	10/22/12	6AM-6:30AM Eyewitness News	6AM-6:30AM		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	1-----				1	\$50.00			
3	GFSB	10/23/12	10/26/12	6AM-6:30AM Eyewitness News	6AM-6:30AM		:30			NM	4	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				4	\$50.00			
4	GFSB	10/29/12	10/29/12	6AM-6:30AM Eyewitness News	6AM-6:30AM		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	1-----				1	\$50.00			
5	GFSB	10/16/12	10/19/12	7AM-9AM The Early Show	7AM-9AM		:30			NM	4	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$45.00			
6	GFSB	10/22/12	10/22/12	7AM-9AM The Early Show	7AM-9AM		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	1-----				1	\$45.00			
7	GFSB	10/23/12	10/26/12	7AM-9AM The Early Show	7AM-9AM		:30			NM	4	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				4	\$45.00			
8	GFSB	10/29/12	10/29/12	7AM-9AM The Early Show	7AM-9AM		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	1-----				1	\$45.00			
9	GFSB	10/16/12	10/19/12	Eyewitness News at Noon	12PM-12:30PM		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$60.00			
10	GFSB	10/22/12	10/22/12	Eyewitness News at Noon	12PM-12:30PM		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	1-----				1	\$60.00			
11	GFSB	10/23/12	10/26/12	Eyewitness News at Noon	12PM-12:30PM		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Meredith Broadcasting does not accept advertising sales agreements that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising sales agreement with Meredith Broadcasting, whether verbal or written.



WFSB Fairfield County  
333 Capital Blvd  
Rocky Hill, CT 06067  
(860)728-3333

<u>Contract / Revision</u> 498650 /		<u>Alt Order #</u> 06375010
<u>Contract Dates</u> 10/16/12 - 10/29/12	<u>Product</u> MAJORITY PAC *GFSB	<u>Estimate #</u>
<u>Advertiser</u> Majority PAC		<u>Original Date / Revision</u> 10/24/12 / 10/24/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				4	\$60.00			
12	GFSB	10/29/12	10/29/12	Eyewitness News at Noon	12PM-12:30PM		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/12	11/04/12	1-----				1	\$60.00			
13	GFSB	10/16/12	10/19/12	CBS Daytime	1230-2p		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$60.00			
14	GFSB	10/23/12	10/26/12	CBS Daytime	1230-2p		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				4	\$60.00			
15	GFSB	10/16/12	10/19/12	CBS Daytime	2p-3p		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$60.00			
16	GFSB	10/23/12	10/26/12	CBS Daytime	2-3pm		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				4	\$60.00			
17	GFSB	10/16/12	10/19/12	M-F 3pm-4pm Syndication	2:58pm-4pm		:30			NM	3	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				3	\$60.00			
18	GFSB	10/23/12	10/26/12	M-F 3pm-4pm Syndication	2:58pm-4pm		:30			NM	4	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				4	\$60.00			
19	GFSB	10/16/12	10/19/12	4PM-5PM	4PM-5PM		:30			NM	3	\$330.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				3	\$110.00			
20	GFSB	10/23/12	10/26/12	4PM-5PM	4PM-5PM		:30			NM	4	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				4	\$110.00			
21	GFSB	10/16/12	10/19/12	6PM-6:30PM Eyewitness News	6PM-6:30PM		:30			NM	4	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$110.00			
22	GFSB	10/23/12	10/26/12	6PM-6:30PM Eyewitness News	6PM-6:30PM		:30			NM	4	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				4	\$110.00			
23	GFSB	10/16/12	10/19/12	7PM-7:30PM	7PM-7:30PM		:30			NM	4	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$110.00			
24	GFSB	10/23/12	10/26/12	7PM-7:30PM	7PM-7:30PM		:30			NM	3	\$330.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				3	\$110.00			
25	GFSB	10/16/12	10/19/12	7:30PM-8PM	7:30PM-8PM		:30			NM	4	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTF--				4	\$110.00			
26	GFSB	10/23/12	10/26/12	7:30PM-8PM	7:30PM-8PM		:30			NM	4	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTF--				4	\$110.00			
27	GFSB	10/20/12	10/20/12	7PM-8PM	7PM-8PM		:30			NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----2-				2	\$35.00			

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<u>Contract / Revision</u> 498650 /		<u>Alt Order #</u> 06375010
<u>Contract Dates</u> 10/16/12 - 10/29/12	<u>Product</u> MAJORITY PAC *GFSB	<u>Estimate #</u>
<u>Advertiser</u> Majority PAC		<u>Original Date / Revision</u> 10/24/12 / 10/24/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
28	GFSB	10/27/12	10/27/12	7PM-8PM	7PM-8PM		:30			NM	2	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-----2-				2	\$35.00			
N 29	GFSB	10/16/12	10/21/12	M-SU Eyewitness News @ 11	11PM-11:35PM		:30			NM	5	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-TWTFSS-				5	\$65.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	2	GFSB	10/15/12-10/21/12	M-SU Eyewitness News @ 11	11PM-11:35PM	-TuWThFSa--	:30		\$65.00	NM		
	See MG 29.6											
	6	GFSB	10/26/12-10/28/12	M-SU Eyewitness News @ 11	11PM-11:35PM	-----FSaSu	:30		\$65.00	NM		
	⑩ MG for 29.2 10/19											
30	GFSB	10/23/12	10/28/12	Eyewitness News	11PM - 11:35PM		:30			NM	5	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-TWTFSS				5	\$65.00			
31	GFSB	10/21/12	10/21/12	Delayed 60 Minutes	730-830p		:30			NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/12	10/21/12	-----1				1	\$400.00			
32	GFSB	10/28/12	10/28/12	60 Minutes	7PM-8PM		:30			NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/12	10/28/12	-----1				1	\$400.00			
<b>Totals</b>											<b>99</b>	<b>\$7,820.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
10/01/12 - 10/28/12	96	\$7,665.00	\$6,515.25
10/29/12 - 10/29/12	3	\$155.00	\$131.75
<b>Totals</b>	<b>99</b>	<b>\$7,820.00</b>	<b>\$6,647.00</b>

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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